

Breaking the Mold: Strategies for New Contractors to Gain Trust and Enter Established Public Institution Markets

Co-Author Bios

Brian Pratt, AIA, DBIA / UC Irvine

Brian Pratt, AIA, DBIA, LEED AP is the Campus Architect and Associate Vice Chancellor for Design & Construction Services at the University of California, Irvine. Currently overseeing all major capital building projects, he leads the Design and Construction efforts for the campus delivering highly complex projects and award-winning projects via design build. In his more than eleven-year tenure at UCI, Brian oversees all project types including UCI's new all-electric hospital, research facilities, laboratories, active learning classrooms, dormitories and other highly technical projects. A graduate of California Polytechnic State University, San Luis Obispo, he has worked in the private and public sectors and serves on the Design Build Institute of America, Western Pacific Region Board of Directors and Executive Committee as the Owners' Council Representative. Brian also served on the Board of Directors and as President of the American Institute of Architects, Orange County.

Matt Johnson, AIA, DBIA / Webcor

Matt Johnson, AIA, DBIA, LEED GA is Director of Design Integration for Webcor Builders. Matt is a Licensed Architect and Construction Professional with over 30 years of diverse project experience in construction, architecture, design management, and development. Having worked as an Architect, Developer and General Contractor, Matt brings multiple perspectives to large complex projects by bridging the gap between design and construction. Matt's passion is Design-Build delivery and design integration. Matt is experienced in a wide range of market sectors including higher education, residential, commercial, life science, healthcare, and federal. Matt was the pursuit champion and design integrator for the design-build UCI Oso Tower project and is currently the Design Manager for the \$2B design-build Los Angeles Convention Center expansion and modernization project.

Lynn McBride, AIA / Mithun

Lynn is a managing partner at Mithun with more than 25 years of experience including multiple design-build projects at UC Irvine and UC San Diego. In the last ten years, she has managed a significant number of student life projects, including more than 3,600 beds at UC San Diego, 1,800 beds at University of Oregon, and 1,105 beds at UC Irvine. She is currently working with the Georgia Institute of Technology, NC State, and Oregon State University on replacing aging housing and increasing housing capacity for both first year and upper division students. Lynn champions a participatory integrated process to produce compelling designs that balance aesthetic, functional, and budgetary requirements.